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How does advertising affect us in our daily lives? There are many diverse aspects of the advertising industry and its role in popular culture. It has an impact on the choices we make and the choices that are available for us to make. It is powerful on attracting consumers psychologically, visually and also culturally.

One industry that tries to persuade people's thoughts is the tobacco industry. The tobacco companies use terms such as "light" to mislead smo kers into believing that those brands are safer, and therefore they will continue to support tobacco companies by buying cigarettes (Horizon). Another way that advertising influences people is by creating good impressions that can persuade them. It's a sca m because they get people to believe that they reduce health risks, when that is a false statement.

A second way that advertising affects consumers is by encroaching on all areas. One example of this is paintings on the bus, bus stop, train station etc. ★dvertisement is also very important in the clothing industry. The more a clothing company is advertised, the more people will want to buy their clothes. Because of this, companies raise their prices on their clothing. They know that consumers will still buy their clothes because they want to have a certain image. Popular stor es such as Just Jeans and Farmers sell their clothing at much higher prices than other less popular stores such as K-Mart. They are able to do this because teens want to wear what is popular, and they often don't care about what it costs to be popular. ★ consumer could go to a less popular store and buy a generic brand t-shirt and pay about \$15.00 less than a t-shirt that they could buy at a department store that has a popular name or logo on it. Teens are into a materialistic image. They want whatever they see advertised on television, in magazines or by famous people. There is no way to escape advertising, it is seen everywhere.

A third way that advertising plays a role in our daily lives is in body issues. Beauty is in the eye of the beholder. In the eyes of society, women like Pamela Anderson, Tyra Banks and Carmen Electra are the epitome of perfection. What girl would not want to look like them? Unfortunately, a number of girls want to be just like them. Every year, millions of people are hurting themselves trying to be carbon copies of these sex symbols. The media presents society with unrealistic body types promoting people, especially women, to look like them. Through TV shows, commercials, magazines or any form of advertising, the media enforces a certain body type which women emulate. The so-called perfect body type causes many negative effects on women around the world all because of wanting body like Paula Abdul. Women who focus on unrealistic body images tend to have lower self-esteem and are more likely to fall prey to eating disorders. The media has a dangerous influence on women's health around the world.

The role of advertising in our society is to change people's opinions and to sell ideas and products to consumers to make money. Advertising affects us personally in our everyday lives and in choices that we make. The advertising and marketing industries strategically place their ads in certain places to try to get more consum ers to buy their product. The advertising and marketing industry have a great impact on

both the decisions made by consumers and by the choices that are available for the consumers to make.